

# NPESC's Business Advisory Council Meeting Minutes

NOECA, 219 Howard Dr. Sandusky, OH 44870 Wednesday, September 17, 2025 9:00 AM

- **I. Welcome & Introductions** Andrea Smith welcomed all BAC members and quests.
- II. Roll Call of Members

**Present (In Person)** - Andrea Smith, Ashley Spangler, Jeff McClellan, James Rinaldo, Dr. Paul Lockwood, Ed Kurt, Jarvis Cole, Daryl Deering, Will Snyder, Miriam Batke, Rob Monack, Troy Parks, Carol Kern, Chris Singerling, Beth Hannam, Laramie Spurlock, Dr. Carter

Virtual - N/A

**Absent** - Carrie Sanchez, Taylor Robinson, Angie Morelock, Andy Horn, Katherine Adams, Brian Fritz, Ben Chaffee, Marianne Cheatham, Stacy Maple, Kyleigh Lash, Sarah Ross, Eileen Buhlan

- **III. Introduction of Visitors** we welcomed Pam Mohler from Future Plans and Brian Hall from Terra State Community College.
- IV. Motion to approve meeting minutes from June 18, 2025

a. Motion: Jim Rinaldob. Second: Chris Singlerlingc. Needed changes: N/A

# V. INFORMATION & CORRESPONDENCE:

- a. Regional BAC Exposure since the last meeting:
  - i. 2025 Business Advisory Council Townhall on July 21, 2025 North Point received the 4 star rating again this year. Our North Point team received this year's recognition award.
- VI. **Motion to approve Council membership** for a one year term beginning September 17, 2025 and ending at the annual meeting held in September 2026:
  - a. Carol Kern will be added as an attendee from Sandusky County Economic Development
  - b. Motion to accept: Daryl Deering
  - c. Second by: Beth Hannam
  - d. Needed changes: addition of Carol Kern
- VII. **Nominations & Approval for BAC slate of officers** for a one year term beginning September 17, 2025 and ending at the annual meeting held in September 2026.

a. President: Andrea Smith

b. Vice President: Chris Singlerling

c. Secretary: Ashley Spangler

i. Motion by: Ed Kurt

ii. Second by: Dr. Carter

#### VIII. Old Business - Items for action:

a. BAC Annual Plan 2025-26 (Submission Deadline Sept 30, 2025)

b. BAC Awards Addendum Submission

Motion to approve the items as presented or with the following corrections/additions:

Motion by: Beth Hannam Second by: Chris Singerling Needed changes: N/A

# IX. **Business Partners Update on your industry** (Hospitality/Tourism, Adv. Manufacturing, Skilled Trades, Healthcare)

- a. Miriam Batke gives an update on the continued challenges the hospitals face with entry level jobs. Miriam shared her excitement to have 12 great interns this year for their internship program. She stresses the importance of each job in the healthcare industry but also in cyber security and technology.
- b. Rob Monak shares that he'll be leaving the local 55 but will be joining the Delenthaw Company. He will remain an active member of the BAC. Rob explained the high demand for skilled trades and the fact that it won't be changing anytime soon.

# X. Higher Ed/School Partners Update

- a. Dr. Carter shares details regarding BGSU Firelands' most recent event, called "Falcon Fest." She explained the need to help answer questions regarding college and the importance of higher education in all employment needs. Dr. Carter shares BGSU's 60th Anniversary Event that will be taking place on November 19th, 2025.
- Our Guest, Brian Hall, from Terra State Community College shares that enrollment is trending upward. Terra is beginning programs with BGSU to provide 2+2 programs.

#### XI. Education Partners Update

a. Ed Kurt shares information regarding Property Tax and funding for schools. He explains the increase of 37% from inflation and how they may affect future goals of schools.

#### XII. Committee Updates (provided by Economic Directors, Business & Education Partners):

- a. Erie County update Jarvis Cole explains that he will be assuming Makenna Laser's role. Erie Co. will be hosting a STEM Day on October 16th, 2025. Jarvis speaks on the upcoming planning of the Career Showcase in the spring.
- Huron County update Troy Parks shares that their next BAC meeting will be at Hanes
   Construction on September 19th. Will Snyder adds that rotating their BAC meetings to local
   area businesses has increased business presence exponentially.
- c. Ottawa County update Chris Singerling invites everyone to their Hub Ribbon Cutting event on August 15th, 2025. He shares the growth of the Hub and shares a new arm that will be added in the 2026-27 school year. Advanced Air mobility has been discussed in the past and now students will be able to take drone classes at the Erie/Ottawa County Airport. Chris then adds that Ottawa County will be hosting their Career Showcase again on October 8th, 2025.

d. Sandusky County update - Beth Hannam gives details on their upcoming Think Manufacturing event. They will have 12 Businesses to showcase manufacturing to over 815 students. Beth then shares that they will be adding more student career camps this year, looking at 6+ to start.

#### XIII. New Business:

- a. NPESC recently recognized as NE Ohio Regional STEM Hub
- b. NPESC Grant submission partner for Drive2Succeed grant
- c. NPESC, EHOVE & Sandusky City Schools/Grant submission partners for NEO Career Pathway Support Region Grant

# XIV. Open Forum:

 Pam Mohler from Future Plans shares that they are currently working in 13 counties giving schools career coaching assistance. She also shares their most recent collaboration with PortfoliOH.

# XV. Motion to adjourn the meeting

a. Motion by: Beth Hannam

b. Second by: Chris Singerling

### XVI. Upcoming Meetings:

- a. Thursday, December 17, 2025 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)
- b. Thursday, March 18, 2026 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)
- c. Thursday, June 17, 2026 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)